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MJM Innovations Announces Partnership for SAMScan Swipe Card Technology

MJM Innovations is pleased to announce a strategic partnership with Synergy Software Technologies of Essex Junction, VT, for the integration of swipe card technology into the Synergy Suite. This important addition to MJM Innovations' product line offers important flexibility to our customer base nationwide. SAMScan Swipe (SAMS) delivers the convenience and efficiency of MJM's Universal Participant Tracking Card (UPTCard™) linked with Synergy Software's client management systems for customers who have asked for the benefits of electronic transaction processing system with swipe card technology.

"MJM Innovations is proud to join with Synergy in this exciting project," said Jeffrey Venick, MJM Innovation's President and CEO. "The combination of both companies and their expertise in providing aging services will only help enhance the existing Synergy Suite. Swipe card technology and electronic transaction processing is truly the wave of the future."

"The Synergy team is extremely pleased to partner with our friends at MJM Innovations," said Stan Eames, Synergy's President and CEO. "We are excited that Synergy and MJM have joined in what will prove to be a very popular addition to the Synergy Suite. Swipe card technology will allow clients to easily and quickly register services and activities. The data will then be sent to SAMS, updating the SAMS consumer record with the activity or service. We look forward to a long and mutually beneficial relationship with MJM Innovations."

SAMS users will contract directly with MJM to integrate swipe technology with their SAMS system. MJM will provide setup and service for terminals, as well as integration with the secure web servers, which will receive and process the transactional data. Synergy and MJM will setup the direct integration with SAMS. The UPTCards™ eliminate the need for manual tracking of redundant data entry, improve quality of service, and reduce costs. Together with the innovative data management capacity of Synergy Software, MJM swipe card users can realize extraordinary cost savings, improve quality service, and reduce costs. Our customers will be able to capture customer's activities with the swipe of a card, instantly upload the data, review participant's data over a secure Web application, and then import data directly into SAMS.

UPTCards™ look and feel like a traditional debit or credit card and can be used with MJM Innovations' low cost terminals, placed in the area where data is collected. Program participants, volunteers, and managers simply swipe their personal UPTCard™ to begin the process of automatic data collection. ID numbers, specific locations, dates, times, and events are just some of the information that can be captured. Data can be captured and managed at the individual sites and the terminals can print reports and upload information to state and local management centers or to a UPTCard™ web application each day. That means the fastest possible access to information for MJM and Synergy customers to improve scheduling and make necessary program changes. It also ensures a quick upload to SAMS.

Benefits of SAMScan Swipe will include:

- Replacement of manual paper systems with an electronic card
- Cost effective and easy implementation
- Saving money by reducing administrative costs
- Easy tracking of program activity
- Detailed reporting and control features
- Fewer opportunities for fraud
- No need for software or computers needed at sites
- Inexpensive equipment provided by MJM Innovations
- Ability of users to accept credit cards and prepaid cards

MJM Innovations is a management and technology firm providing innovative solutions that reduce cost, streamline processes, and improve program performance through electronic transaction technology, software development, systems integration and management services.

Synergy's suite of products offers solutions for web-based or local client management, long term care data integration, care planning, assessments (on the web, on laptops and Pocket PCs), budget tracking, outcome measures, information and referral, nursing home complaint management, barcode scanning, and now UPTCards™.

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